BAYSTATE FRANKLIN MEDICAL CENTER

2016 Hospital Profile

Greenfield, MA
Community High Public Payer Hospital
Western Massachusetts

Baystate Franklin Medical Center is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Baystate Health. Between FY12 and FY16, the volume of inpatient discharges at the hospital increased 16.5% compared to a median decrease of 2.8% at cohort hospitals. Outpatient visits decreased 10.1% for the hospital between FY12 and FY16, compared to a median increase of 1.6% for its peer cohort. Baystate Franklin Medical Center earned a profit of \$2.2M in FY16, a decrease from \$10.6M in FY15.

Overview / Size Hospital System Affiliation: Change in Ownership (FY12-16): Total Staffed Beds: 0 Occupancy: Special Public Funding: Trauma Center Designation: Baystate Health System Not Applicable 107, mid-size acute hospital 50.2%, < cohort avg. (65%) CHART^

0.83, < cohort avg. (0.90); < statewide (1.07)

Financial

Case Mix Index:

Inpatient NPSR per CMAD:	\$9,969
Change FY15-FY16:	5.4%
Inpatient:Outpatient Revenue in FY16:	29%:71%
Outpatient Revenue in FY16:	\$51,630,784
Change FY15-FY16:	-0.3%
Total Revenue in FY16:	\$98,571,000
Total Surplus (Loss) in FY16:	\$2,208,000

Payer Mix

Public Payer Mix:	69.2% (HPP* Hospital)
CY15 Commercial S-RP:	0.98
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA
	Health New England
	UniCara

Utilization

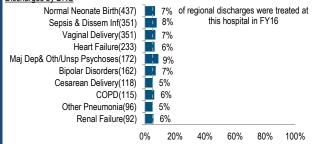
Inpatient Discharges in FY16:	5,089
Change FY15-FY16:	0.0%
Emergency Department Visits in FY16:	25,957
Change FY15-FY16:	-0.4%
Outpatient Visits in FY16:	48,467
Change FY15-FY16:	6.4%

Quality

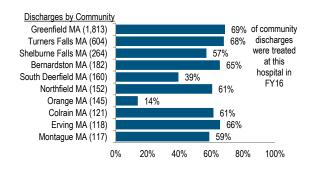
Readmission Rate in FY15:	16.4%
Change FY11-FY15 (percentage points):	1.6%
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	3.8%

What were the most common inpatient cases (DRGs) treated at the hospital in FY16? What proportion of the region's cases did this hospital treat for each service?



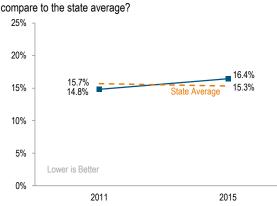


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

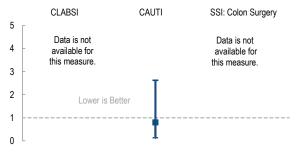


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (5,089) = 5% of total regional discharges



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

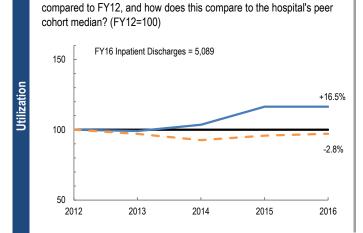


For descriptions of the metrics, please see the technical appendix.

2016 HOSPITAL PROFILE: BAYSTATE FRANKLIN MEDICAL CENTER

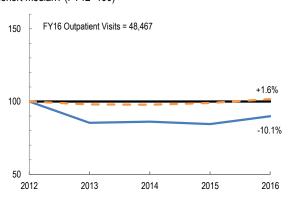
Cohort: Community High Public Payer Hospital



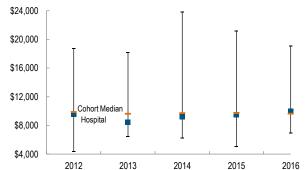


How has the volume of the hospital's inpatient discharges changed

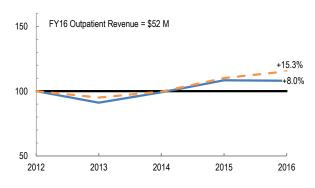
How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



How have the hospital's total revenue and costs changed between FY12 and FY16?

Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

Financial Performance

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 82	\$ 78	\$ 83	\$ 95	\$ 98
Non-Operating Revenue	\$ 1	\$ 1	\$ 0	\$ 5	\$ 0
Total Revenue	\$ 82	\$ 78	\$ 84	\$ 99	\$ 99
Total Costs	\$ 81	\$ 79	\$ 82	\$ 89	\$ 96
Total Profit (Loss)	\$ 0.8	\$ (0.9)	\$ 1.8	\$ 10.6	\$ 2.2

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).